



15th September 2014

Press release

RAy2 - first class microwave link, (O2 Czech Republic a.s.)

RACOM is proud to announce that the microwave link **RAy2** has been chosen by competitive tender as the standard solution for mobile operator **O2 Czech Republic a.s.** The tender was for **10**, **17** and **24 GHz** free-band solution and RACOM products were chosen from among almost all world-renowned known producers seeking for the contract.

RACOM, represented in the tender by partner company NHK, met all the requirements of the demanding tests. The success was driven by the overall balanced performance parameters as summed up by Martin Kralik, Customer Service Director of NHK: "The excellent RAy performance such as unique sensitivity and resistance to interference, extraordinary reliability together with advanced diagnostics were further improved by new Ray2 features including optical and metallic user interfaces, jumbo frame support and IP-TV optimized modem, broad range DC power option, etc.. All those features are a perfect fit to demanding customers of O2's caliber."

On winning the tender **Pavel Pejchal, product manager of RACOM said**: "This success proves that the new features of RAy2 address the needs of telecommunication operators. The built-in versatility providing freedom of choice for interfaces and powering options is evidently more relevant for these customers, than extremely high-order modulation devices with questionable benefits in real-world conditions."

The tender was for more than 700 links which will be commissioned by 2016 with significant potential for further growth.

For more information about RAy2, please see:

http://www.racom.eu/eng/products/microwave-link.html

About RACOM:

RACOM manufactures three main product lines: Radio Modems, GPRS/EDGE/UMTS/HSPA Routers and Microwave Links. RACOM has been in the market for over 20 years and is today one of the leading players in the global market of data transfer for SCADA& Telemetry applications, RACOM plays a significant role in setting development trends in this field. RACOM although a relative "novice" on the Microwave link market since 2009, has achieved its very good reputation quite quickly and wins tenders against the world top players. Further information can be found at www.racom.eu

About NHK:

NHK is oriented toward providing complex services of design, installation and service of telecommunication networks and low + high voltage installation. Company provides its services to all biggest communication operators in Czech. The professional services and attitude are the reasons why was **NHK s.r.o.** chosen as representative of many world known telecommunication producers.

About O2 Czech Republic a.s.:

O2 (in time of tender owned by Telefonica Spain) is the largest integrated telecommunications provider in the Czech market. At present the company operates close to eight million mobile and fixed accesses, which ranks it among the market leaders in fully converged services in Europe.

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