

RipEX

Radio modem & Router



Press release

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RipEX – successful solution for power distribution (JEPCO, Jordan)

RipEX – the state-of-the-art radiomodem produced by RACOM successfully continues its market penetration. The end of 2013 brought another success story with the winning of a demanding tender issued by **JEPCO, the biggest power distribution company in Jordan**.

The device itself had to prove its qualities not only in pure technical parameters, but also while operating in extreme climatic conditions, ranging from dusty desert heat to overnight frost. The customer also required an advanced topology design, including backup routes, multi repeaters and the ability to operate in locations with **challenging infrastructure**.

“RipEX has been tested for many months and has shown outstanding performance over its competitors by embedded support of DNP3 protocol, friendly, yet advanced diagnostics and the ability to operate a network with demanding topology. Altogether, with the professional approach of RACOM, RipEX overtakes all competitors and gives us the solution we were looking for” confirmed by **Eng. Nader Abu-Ghazaleh**, Head of Communication Department, Jepco.

So far, RACOM has delivered the first batch of **200 units** for the initial phase, while the whole network is designed for more than **5000 telemetry points**. The climatic conditions of the Middle East thoroughly tests any technology deployed in the field.

“Success in the JEPCO tender is very important for RACOM, as it confirms not only quality of our products, but also vindicates our strategy of extending our sales network.” says Martin Lacha, RACOM's sales director. *“With the full support of our local sales representatives, we are able to provide a customer optimized solution with full regard to local conditions.”*

More about RipEX radiomodem can be found here:

<http://www.racom.eu/ripex>

About RACOM:

RACOM manufactures three main product lines: Radio Modems, GPRS/EDGE/UMTS/HSPA Routers and Microwave Links. RACOM has been in the market for over 20 years and is today one of the leading players in the global market of data transfer for SCADA& Telemetry applications. RACOM plays a significant role in setting development trends in this field. Thousands of RACOM radio and GPRS routers cover the world from the poles to the equator in dozens of countries. Further information can be found at www.racom.eu

About JEPCO:

The Jordanian Electric Power Company Limited (JEPCO) was established in Amman in the year 1938. **JEPCO** is responsible for distributing electrical energy for about (66%) of the total consumers in the country. Forward planning and forecasting to meet the growing demands of the consumers has been **JEPCO's** well entrenched philosophy. Due to this policy, the company has come a long way in serving its consumers and thereby making its own contributions to the economic growth of Jordan.

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